## Established Home Improvement Business With Franchise Support

## \$70,000 Cashflow and Financing Available

Employees, customers, cashflow, reputation, multiple excellent online reviews and more are already in place for this established and strong franchise business.

This is your opportunity to own a well-known, stable and established franchise with many satisfied clients and a glowing online reputation. In operation for more than a decade, this leading home improvement business is centrally located in Northwest Arkansas. It features a longstanding customer base and is attracting new customers every day.

2019 results topped more than \$700,000 in sales and 70,000 in earnings for the owner. As consumers are spending more time at home, pandemic nesting has emerged and is enabling this business to continue to thrive. This franchise affords its franchisees market-leading tools, training and support to maintain and grow sales. The franchise territory included in the sale is an amazing value and covers an expansive region of Northwest Arkansas which equates to approximately four separate territories if one were to buy it directly from the franchisor today.

The owner is willing to stay on post-closing to help provide a smooth transition, adequate training and a good introduction to existing customers and employee relationships. The business has several full-time, experienced and reliable employees in place who will be able to help a new buyer from most any background.

The office and base of operations is leased month-to-month with reasonable rents. A new buyer can continue leasing at the same space or move it elsewhere. The business is established, turnkey and ready for a new owner to come in and work to grow it more. Some owner financing may also be available for qualified buyers.

The business currently operates in one of Northwest Arkansas' fastest growing and centrally located cities that was recently ranked in the Top-30 Best Places to Live in America by a major national publication. It and other nearby cities have very fast-growing real estate markets. With more and more homes being built each day, this makes for many more potential customers. The schools, amenities and proximity to customers throughout Northwest Arkansas are all excellent. It is the perfect place to own and grow this existing and thriving franchise that works directly with property owners there.

For more information, contact John Green at 479.236.9759 or john.green@cbiteam.com

<u>Year</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	2020 (P&L YTD)
Net Sales	\$680,339	\$672,622	\$717,032	\$487,905
Discretionary Earnings	\$65,389	\$45,776	\$68,611	\$35,591

<sup>\*-</sup>Note: 2017—2019 Financial information is from Tax Returns; 2020 is from Profit and Loss Statements (9/30/2020).

**Asking Price: \$175,000** 

FFE: \$16,185 / Inventory: \$1,750 / Franchise Transfer Fee: \$10,000

